



PROCUREMENT & WAREHOUSING SERVICES

E/S/M/WBE REPORT

E/S/M/WBE PROGRAM ACTIVITY AS OF OCTOBER 25, 2018

TOTAL NUMBER OF CERTIFIED COMPANIES *	729
Total Number of SBE Certified Companies	62
Total Number of MBE Certified Companies	314
Total Number of M/WBE Certified Companies	222
Total Number of WBE Certified Companies	131

* SDOP is actively working to reclaim E/S/M/WBEs that have not renewed their certification.

COMPANIES BY INDUSTRIES	SBE COMPANIES	MBE COMPANIES	M/WBE COMPANIES	WBE COMPANIES	TOTAL COMPANIES
Commodities (Supplies)	6	26	30	22	84
Construction	17	131	68	36	252
Professional Services	16	95	50	36	197
Other Contractual Services/ Business Services	30	108	77	54	269
*Grand Total	69	360	225	148	802

* The total number does not match with the total number of certified companies, because there are companies that provide services/goods in more than one business category, generating duplicated records.

APPLICATIONS PROCESSED	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT Sept 30, 2018	REPORT Oct 26, 2018	FISCAL YEAR-TO-DATE
Total Approved Applications	265	286	13	6	56
New Certifications	170	87	3	3	19
Tri-County Reciprocal Certifications	N/A	91	3	0	16
Re-Certifications	95	108	7	3	21
Total Denied Applications	23	25	13	15	37
Total Applications Processed	288	311	26	21	93

NOTE: Of the 15 denied applications, 13 applicant companies did not have significant business presence (*Firms are located outside the Tri-County area*). Two companies failed to respond to the request for the required documents within 30 days.

APPLICATIONS IN QUEUE	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT SEPTEMBER 30, 2018	REPORT October 25, 2018
New Applications	22	22	25	20
Carried Over Applications (Reviewed and pending additional information)	23	32	11	15
Total Applications in the Queue	45	54	36	35

E/S/M/WBE CERTIFICATIONS & RE-CERTIFICATIONS BY ETHNICITY/ GENDER

Ethnicity/ Gender	# Female-Owned Firms	% Female-Owned Firms	# Male-Owned Firms	% Male-Owned Firms	Total Number	Total %
African-American	102	13.99%	156	21.40%	258	35%
Asian-American	19	2.61%	21	2.88%	40	5%
Hispanic-American	98	13.44%	139	19.07%	237	33%
Caucasian American (WBE)	131	17.97%	0	0.00%	131	18%
Native American	0	0.00%	1	0.14%	1	0%
**Non-Minority (SBE)	17	2.33%	45	6.17%	62	9%
Grand Total and %	367	50.34%	362	49.66%	729	100%

**Non-Minority (SBE) is defined as firms certified as Small Business Enterprises and do not include ethnicity as a certification factor.